e·ions®

MARKETING PLAN

To establish the most stable career Business

创业计划 建立起最稳定及前卫性的事业

E-IONS

eions 华语

eions English

eions MALAY

www.e-ions.com

E-IONS UNIQUE BUSINESS MODULE
E-IONS与众不同的事业模式

销售网络 E-IONS Marketing Network	人与店 + 电子商务 Distribution Channels in Marketing with Outlet and E-Commerce	V.S	1) 传统经营 Traditional Business 2) 传统传销 Traditional Direct Selling

NETWORK MARKETING
组织行销

Accumulation, force multiplier, high remuneration, well rewarded

渗透力强，倍增力大，制度酬金高，多劳多得

TRADITIONAL RETAIL / WHOLESALE
传统零售/批发

Fixed location, easy purchase, Good profit, brand awareness

地点固定，方便购买，量大，利润大，广告配合

ADVANTAGE 优势

ADVANTAGE 优势

e·ions®

E-IONS Unique Business Module
与众不同的事业模式

Combine all the advantages
结合所有优势+国际无地区限制

ADVANTAGE 优势

ADVANTAGE 优势

RETAIL CHAIN
连锁

Good image, easy to copy, systematic Work, successful practice system

形象好，易复制，作业系统化，成功实务系统

E-COMMERCE
电子业务

Fast-moving, save cost Worldwide access

快速，无地区限制，资金少

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E-IONS DISTRIBUTION CHANNELS IN MARKETING WITH OUTLET AND E-COMMERCE

E-IONS独特以“人与店及网络的事业”

Networking
人介绍人

Outlet
专卖店

E-Commerce
电子商务

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5 WAYS TO START E-IONS BUSINESS
五种方式建立E-IONS事业

1

- Become E-IONS member/VIP package for own use
- Attend one day Product & Demo training
- Purchase Fast Start 1 package (3+1) (RM18,000 – RM23,000±), average earnings RM1,111

- 先成为E-IONS会员/VIP配套自用
- 出席一天的产品与示范培训课程
- 自购 Fast Start 1 配套(3+1) (RM18,000 – RM23,000±), 平均一台赚RM1,111

MEMBER / VIP

2

- Purchase Fast Start 2 package (6+2) (RM30,000 – RM50,000±) or 5 Ionized machines = AGENT

- 自购 Fast Start 2 配套 (6+2) (RM30,000 – RM50,000±) 或5台水机 = 代理

AGENT 代理

3

- Purchase 18 E-IONS Ionized Alkaline Machines = Dealer
- Own 42,751pts

- 自购配18台水机= 经销商
- 拥有42,751pts

DEALER 经销商

4

- Agent & above can apply HEALTH CENTRE (Terms & Conditions apply)
- Need to prepare equipment by own
- 5% Personal Group pts (15,000 PGPTS)

- 代理以上可申请健康饮水站
- 装置需自行处理
- 可获得5%个人组织pts (如有15,000 PGPTS)

HEALTHY CENTRE 健康饮水站

5

- Only agent and above are eligible to invest on outlet ±RM150,000 (Terms & Conditions apply)

- 代理以上可投资专卖店±RM150,000（需符合条规）

OUTLET 专卖店

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SUCCESS JOURNEY
成功之路

The Circle of Love 让爱传出去

POTENTIAL CUSTOMERS
潜质顾客

Sharing Event 增员活动

- GALA Dinner 盛宴
- Product Sharing 产品讲座
- Free Water Campaign 送水活动
- Business Sharing 事业说明会
- Road Show 展销会

MEMBER/VIP
会员/VIP

- Product & Demo Training 产品培训

AGENT
代理

- Agent Training 代理培训

DEALER
经销商

- Dealer Test 经销商测试
- Business Development Training 事业培训

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P.D
Professor Dealer
专业经销商

EX.D
Executive Dealer
执行经销商

E.D
Elite Dealer
精英经销商

A.D
Advisor Dealer
资深督导销商

S.D
Senior Dealer
督导销商

Q.D
Qualified Dealer
核准经销商

- System Training
  系统训练
- Nurture Talents
  培育人才
- Shared Business
  共享的事业

System education and inheritance
系统教育及传承

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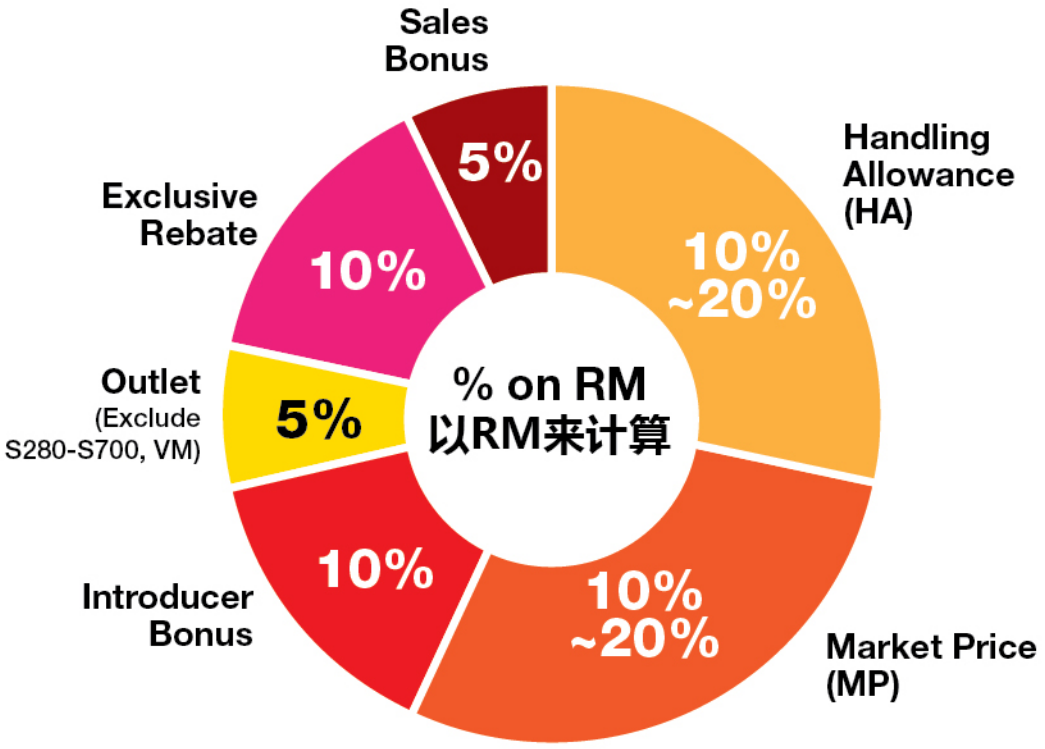
E-IONS UNIQUE BONUS SYSTEM
E-IONS独特的奖金制度

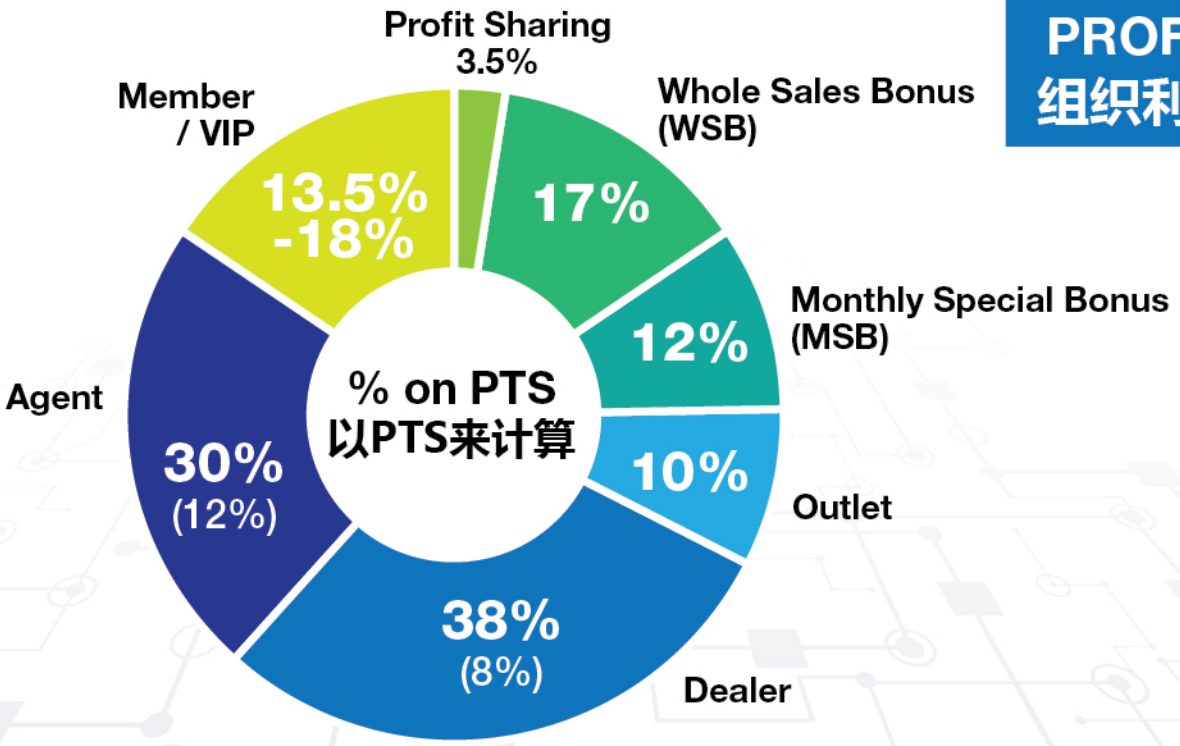
DOUBLE BONUS System
Agents can enjoy the benefits of two systems and become the strongest mechanism

双重奖金制度
代理可享受到两个制度的优惠，成为最强机制

DIRECT PROFIT 直接利润



GROUP PROFIT 组织利润



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HOW TO BECOME E-IONS MEMBER
如何成为E-IONS新会员

- Must be 18 years old and above
- Need to buy new VIP Package (include VIP Kit)
- Can enjoy a market price rebate of (MP 10%- 25%)
- Introducing New Package can enjoy 10% Recommending Bonus
- Individual Rebate 10% (only for filter)
- Individual and Group can get an accumulation of VIP Bonus 5% - 18%

- 年龄必须18岁以上。
- 需购买会员配套。(包括VIP Kit)
- 可享有市场价回扣（MP 10% - 25%）
- 介绍会员配套可享推荐花红10%
- 个人回扣10%（仅限滤芯）
- 个人及组织可获得累积分数，现金回扣13.5% - 18%

E-IONS MEMBER

10% on RM
推荐花红
Introducer Bonus
terms & conditions apply

+

10% on RM
Exclusive Rebate
(only for filter)

New Join Member Package
E-IONS 新会员配套价格表

NOW ONLY

No	Code 编号	Description 产品	FREE 免费	Market Price (RM)	VIP (WM) RM	VIP (EM) RM	分数 PTS
1	NJ115	UF Energy Water UF能量滤水器 (Free : 4 in 1 filter + 1 UF filter)	+	~~3,008~~	2,488	2,638	500
2	NJ210	Multi-Function Thermo Food Processor 多功能破壁料理机		~~3,390~~	2,390	2,540	600
3	NJ170B	Young 7 (7 Boxes + 1 Shaker) x6 Young 7 (7盒+摇杯)	x1	~~3,325~~	2,350	2,350 (335 per box)	600
4	NOD01M	Outdoor Filter (PP) Medium 户外过滤器PP丝纤维滤芯 中型 Free : 1 PP Filter (Medium)		~~4,048~~	2,888	3,088	600
5	NOD02S	Outdoor Filter (PP) Small 户外过滤器PP丝纤维滤芯 小型 Free : 1 PP Filter (Small)		~~3,688~~	2,588	2,688	500
6	NOD03M	Outdoor Filter (UDF) Medium 户外过滤器进口椰壳活性炭滤芯 中型 Free : 1 UDF Filter (Medium)		~~4,955~~	3,288	3,488	700
7	NOD04S	Outdoor Filter (UDF) Small 户外过滤器进口椰壳活性炭滤芯 小型 Free : 1 UDF Filter (Small)		~~4,088~~	2,688	2,788	600

Introducer Bonus
推荐花红

Model	UF Energy System	Food Processor	Outdoor Filter	Young 7 (6 Bxs)
RM (WM)	RM2,488	RM2,390	RM2,888	RM2,350
Introduce Bonus 10%	RM238.80	RM229.00	RM278.80	RM225.00

Eg: Young 7

600pts

600pts 600pts

PTS	%
2,251 - 6,750	13.5
6,751 - 13,500	16
13,501 above	18

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HOW TO JOIN AS VIP
如何成为VIP

Self and group combine **2,251pts** above, will enjoy a Sales Bonus.

- Must be 18 years old and above
- Need to buy E-IONS Ionized Alkaline Water Filter or any product under new VIP Package

个人及组织累积**2,251pts** 以上，同时享有销售花红。

- 年龄必须是18岁以上
- 需购买一台E-IONS 电解养生水机或新推出的VIP 配套

Accumulate Points
累积分数
2,251 pts 以上 - 13.5%
6,751 pts 以上 - 16%
13,501 pts 以上 - 18%

SALES BONUS
销售花红
2.5% on RM

+

10% on RM
推荐花红
Introducer Bonus

+

EXCLUSIVE REBATE
10% on RM
(only for filter)

* Please refer to our latest product pricelist

VIP MEMBERSHIP BENEFITS
VIP会员特别优惠

- Entitled for special Birthday Discount.
- Points will be awarded with purchase of selected items which to enjoy cash rebates and product discounts. (Amount of cash rebates is counted according to group accumulation point)
- Earn great commission (±RM280-RM595) and enjoy E-IONS 3+1 Promotion Package by introducing new joined customer.
- Receive E-IONS Shopper's Gallery (or E-Shopper's Gallery) twice a year for latest info & promotion with RM30 only.
- Entitled to participate in E-IONS Product Knowledge seminar.
- 享有生日特别优惠。
- 凡购买指定商品可累积分数以获取现金回扣及商品特别奖金回扣 (奖金将根据组织累积计算)
- 凡介绍客户购买E-IONS电解养生水机，可获得现金回扣**(±RM280-RM595)** 及享有特别3+1优惠配套*
- 每年送阅两期 Shopper's Gallery 会员最新产品优惠刊(或电子优惠刊),价格为RM30。
- 受邀参加VIP产品知识课程。

New Join VIP Package
新VIP会员 配套价格表

No	Code 编号	Description 产品	Total Platinum	Market Price (RM)	NOW ONLY VIP (WM) RM	NOW ONLY VIP (EM) RM	分数 PTS
1	NS700TB	7 Plates Ionized Water Filter + PMC Filter Set 7枚6槽电解水机	14μm	~~8,490~~	7,890	7,990	3,000
2	NS700HL	7 Plates Ionized Water Filter + PMC Filter Set 7枚6槽电解水机	14μm	~~8,390~~	7,790	7,890	3,000
3	NS700	7 Plates Ionized Water Filter + PMC Filter Set 7枚6槽电解水机	14μm	~~8,290~~	7,690	7,790	3,000
4	NS600	6 Plates Ionized Water Filter + PMC Filter Set 6枚5槽电解水机	12μm	~~7,290~~	6,690	6,790	2,750
5	NS500	5 Plates Ionized Water Filter + PMC Filter Set 5枚4槽电解水机	10μm	~~6,390~~	5,790	5,890	2,500
6	NS360	4 Plates Ionized Water Filter + PMC Filter Set 4枚3槽电解水机	8μm	~~5,690~~	5,090	5,190	2,250
7	NS330	3 Plates Ionized Water Filter + PMC Filter Set3枚2槽电解水机	6μm	~~5,090~~	4,490	4,590	1,900
8	NS280	2 Plates Ionized Water Filter + PMC Filter Set 2枚1槽电解水机 Platinum Baked Titanium 1.2μm/pcs	2.4μm	~~3,790~~	3,290	3,390	1,600
9	NJ170A	Young 7 (24 Boxes FREE 6 Boxes + 2 Shaker) Young 7 (24盒再免费6盒 + 2摇杯)		~~14,250~~	7,950 (263 per box)	7,950	2,400
10	VM1200	E-IONS Vending Machine E-IONS 投币饮水器		~~47,500~~	39,600	40,600	10,000

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* E-IONS Corporation Sdn Bhd reserves the right to omit, add or amend the Terms & Conditions hereof from time to time without prior notice.

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3+1

SALES INCENTIVES
销售奖励

* VIP courses are required to enjoy this offer
* 需参加VIP课程才可享有此优惠

让爱传出去
The Circle of LOVE

Introduce 3 units in 3 months
三个月内介绍三台

Get a unit for 50% OFF
以50%购买一台

Fourth unit can be paid by cash or credit cart but not installment. Monthly free gift is not included, however monthly free gift is allowed to buy with 50% by cash along with 3+1 package.

3+1 package (第四台以半价购买，可以使用现金或信用卡付款(不包括供期)，不包括当月的赠品。如果您想一起买当月的赠品，可以以现款方式50%会员价购买赠品。

* terms & conditions apply * 3+1 promotion subject to change without prior notice

Example 1 : Introduce 1 unit (S700)
例1：介绍一台S700

1st ±RM595 → 2nd ±RM595 → 3rd ±RM670

Example 2 : Introduce 1 unit (S360)
例2：介绍一台S360

1st ±RM428.50 → 2nd ±RM428.50 → 3rd ±RM484.75

4rd — Entitle to get a unit for 50% off (within 1 month only)
RM3,795 = (S700 worth RM7,590)
add RM100 for East Malaysia
add RM100 for VIP kit

4rd — Entitle to get a unit for 50% off (within 1 month only)
RM2,495 = (S360 worth RM4,090)
add RM100 for East Malaysia
add RM100 for VIP kit

Example :
East Malaysia add on +-RM100 (depends on product), VIP Patron add on RM100

Model	S700	S330	Young 7 (24 Bxs)	VM
RM (WM)	RM7,690	RM4,490	RM7,950	RM39,600
pts	3,000	1,900	2,400	10,000

组织累积分数
Group Accumulate Points

Sales Bonus 2.5% on RM

Model	S.B	Example	S700	S330	Young 7 (24 bxs)	VM
Above 2,251 pts --- 13.5%	2.5%	1-2 set 套	RM594	RM366	RM520	
Above 6,751 pts --- 16%		3-5 set 套	RM669	RM413	RM580	
Above 13,501 pts --- 18%		6-9 set 套	RM729	RM451	RM628	1-2 unit RM2,780
3+1 Sales Campaign (3+1 month)		Model S280-S700	RM1,413	RM835	-	-

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FAST START 1

for VIP only
只限VIP

3 + 1 PACKAGE

Shower Filter
Code : SW001

Shower Filter Travel
Code : SW002

Alkaline & Beauty Spray
Code : SPI(W), SPI(B)

FREE
TOTAL
±RM1,200
(Market Price)

Shower Demo Cup

RO Tester
Code : A041

1 Liter(s) + 2Liter(s) Bottle
Code : C002+C003

Package	Model	Normal VIP Price	WM/RM Special Price	WM/RM 12 months	WM/RM 18 months	EM/RM Special Price	EM/RM 12 months	EM/RM 18 months	Per Unit 一台 Total profit 总赚
A	S700 (3+1)	30,360	26,565	2,213.75	1,475.82	26,965	2,247.08	1,498.06	RM1,332/RM5,328
B	S600	26,760	23,065	1,922.08	1,281.39	23,465	1,922.08	1,281.39	RM1,169/RM4,675
C	S500	22,760	19,915	1,659.58	1,106.39	20,315	1,692.92	1,128.61	RM1,023/RM4,090
D	S360	19,960	17,465	1,455.42	970.28	17,865	1,488.75	992.50	RM903/RM3,613
E	S330	17,560	15,365	1,280.42	853.61	15,765	1,313.75	875.83	RM786/RM3,143
F	S280	12,360	10,815	901.25	600.83	11,215	934.58	623.05	RM581/RM2.324
G	S700(2)S360(1)+S700(1)		23,965	1,997.08	1,331.39	24,365	2,030.42	1,353.61	
H	S600(2)S360(1)+S600(1)		21,465	1,788.75	1,192.50	21,865	1,822.08	1,214.72	
I	S360(2)S700(1)+S360(1)		20,065	1,672.08	1,114.72	20,465	1,705.42	1,136.94	
J	S360(2)S600(1)+S360(1)		19,065	1,588.75	1,059.17	19,765	1,622.08	1,081.39	
K	S330(2)S700(1)+S330(1)		18,565	1,547.08	1,031.39	18,965	1,580.42	1,053.61	
L	S280(2)S700(1)+S280(1)		15,315	1,276.25	850.83	15,715	1,309.58	873.06	
M	S700(2)S360(1)+S600(1)		22,465	1,875.08	1,248.06	22,865	1,905.42	1,270.28	

T&C Apply

1 For S700 Special Colour Add RM100-RM200
凡购买S700型号特别颜色款，需另加RM100-RM200

2 0% Interest, only for VIP to apply
0% 利息，唯VIP方能申请

3 Additional RM850 to become Agent
申请代理需缴付RM850

4 Not include monthly promotions
没包括当月的优惠

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FAST START 2

for VIP & above
只限VIP会员以上

6 + 2 PACKAGE

Purchaser of FS2 Package are entitled to register to set up **Healthy Station** without extra purchase up to 5 units of E-IONS Water Ionizer
购买FS2配套者，无需再另外购买五台水机即可申请设立饮水站

+Free Gift RM5,735

Chlorine / pH Tester
Code : C005/C007

Shower Filter
Code : SW001

Shower Filter Travel
Code : SW002

Alkaline & Beauty Spray
Code : SPI(W), SPI(B)

Shower Demo Cup

RO Tester
Code : A041

TDS Tester
Code : A040

ORP Tester
Code : A039

1 L(r) + 1 L(s) +2L(s) + 10L(s) Bottle
Code : C001+C002+C003+C004

FREE
TOTAL
±RM2,800
(Market Price)

Package	Model	Normal VIP Price	WM/RM Special Price	WM/RM 12 months	WM/RM 18 months	EM/RM Special Price	EM/RM 12 months	EM/RM 18 months	Per Unit 一台 Total profit 总赚
A	S700 (6+2)	60,720	53,130	4,427.50	2,951.60	53,930	4,494.16	2,996.12	RM1,360/RM10,881
B	S600	52,720	46,130	3,644.17	2,562.77	46,530	3,844.17	2,562.72	RM1,193/RM9,543
C	S500	45,520	39,830	3,319.17	2,212.78	40,630	3,385.80	2,257.22	RM1,044.25/RM8,354
D	S360	39,920	34,930	2,910.83	1,940.56	35,730	2,977.50	1,985.00	RM923/RM7,383
E	S330	35,120	30,730	2,560.83	1,707.22	31,530	2,627.50	1,751.67	RM803/RM6,420
F	S280	24,720	21,630	1,802.50	1,201.67	22,430	1,869.17	1,246.11	RM595/RM4,760
G	S700(4)S360(2)+S700(2)		47,930	3,994.17	2,662.78	48,730	4,060.83	2,707.22	
H	S600(4)S360(2)+S600(2)		42,930	3,577.50	2,385.00	43,730	3,644.17	2,429.44	
I	S360(4)S700(2)+S360(2)		40,130	3,344.17	2,229.44	40,930	3,410.83	2,273.89	
J	S360(24)S600(2)+S360(2)		38,130	3,177.50	2,118.33	38,930	3,244.17	2,162.78	
K	S330(4)S700(2)+S330(2)		37,130	3,094.17	2,062.78	37,930	3,160.83	2,107.22	
L	S280(4)S700(2)+S280(2)		30,630	2,552.50	1,701.67	31,460	2,619.17	1,746.11	
M	S700,S600,S360+S600(2)		44,930	3,744.17	2,496.11	45,730	3,810.83	2,540.56	

T&C Apply

1 For S700 Special Colour Add RM100-RM200
凡购买S700型号特别颜色款，需另加RM100-RM200

2 0% Interest, only for VIP to apply
0% 利息，唯VIP方能申请

3 Additional RM850 to become Agent
申请代理需缴付RM850

4 Not include monthly promotions
没包括当月的优惠

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AGENT
代理

↑22,500pts **30% on pts** +

3.75% on RM
Sales Bonus

+

HANDLING ALLOWANCE
10-20% on RM
(terms & conditions apply)

- Introduce 3 VIP Patrons
- Compulsory to attend 2 days agent training and operating training for 4hours at our HQ only entitled for "Handling Allowance"
- Personal pointsmust collect at least 1,000pts and above or will demote automatically each calendar year (included introduce VIP Patron)

- 介绍3位直系VIP
- 必须参加公司举办的2天代理培训课程及4小时操作培训课程，才可获得 Handling Allowance
- 个人每年必须累积最少1,000pts 或以上，否则将自动降级(包括介绍直系新进的VIP)

Agent Award

Group Accumulate Points
组织累积分数

Sales Bonus 3.75% on RM

Model			S700	S330	Young 7		VM
↑Above 22,501 pts	30%	+SB 3.75%	RM1,184	RM734	RM1,014	3-4 units /台	RM4,480
3+1 (Model S280-S700)			RM1,836	RM1,099	-		-

Example : Introduce 1 unit S700

Agent ±RM1,184 → **VIP Patron** ±RM 594 —Introduce 介绍→ **Customer**

一台佣金 RM 590
Overriding RM 590

Example : Model S700

Agent → 介绍 Introduce → **3+1 Package** (Model S280-S700) → 赚 Earn → **±RM2,200**

Agent → 介绍 Introduce → **6+2 Package** (Model S280-S700) → 赚 Earn → **±RM4,400**

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DEALER
经销商

↑42,750pts | **38% on pts** | **12% on pts** Monthly Sales Bonus (MSB) + **5% on RM** Sales Bonus

- Introduce 5 VIP Patron
- Compulsory to attend test conduct by company only entitled to apply for Dealer
- Entitled to have monthly sales bonus (MSB) 12%
- Personal pointsmust collect at least 3,900pts and above or will demote automatically each calendar year (included introduce VIP Patron)

- 介绍5位直系VIP
- 必须通过公司安排的测试才可正式申请成为经销商
- 可享有每月特别花红（MSB）12%
- 个人每年必须累积最少3,900pts 或以上，(包括介绍直系新进的VIP)

Dealer Award

Group Accumulate Points
组织累积分数

Sales Bonus 5% on RM

Model			S700	S330	Young 7	VM
↑ Above 42,751 pts	38%	+SB 5%	RM1,519	RM921	RM1,305	5 units/台 RM5,775
3+1 (Model S280-S700)			RM2,088	RM1,239	-	-

MONTHLY SPECIAL BONUS (MSB)
每月特别佣金

- Only dealer and above will enjoy it
- Personal and group will calculated following by monthly

- 只有经销商或以上者享有而已
- 个人及组织以每月计算

每月特别佣金（个人及组织业绩）
Monthly Special Bonus (Personal Group Sales)

Model		Unit	S700	Unit	S330	Unit	Young 7	Unit	VM
3,900 pts	4%	2	RM120 x 2	3	RM100 x 2	2	RM96 x 2		
10,000 pts	8%	4	RM240 x 4	6	RM152 x 6	5	RM192 x 5	1	RM800
23,000 pts	12%	8	RM360 x 8	13	RM228 x 14	10	RM288 x 10	3	RM1,200 x 3
23,001 above	12+11%	from 9	RM690 x 1	from 14	RM437 x 1	from 11	RM552 x 1	from 4	RM2,300 x 1
3+1 (S280-S700)	+ 23% 11% (WSB)		RM2,778		RM1,676		-		-

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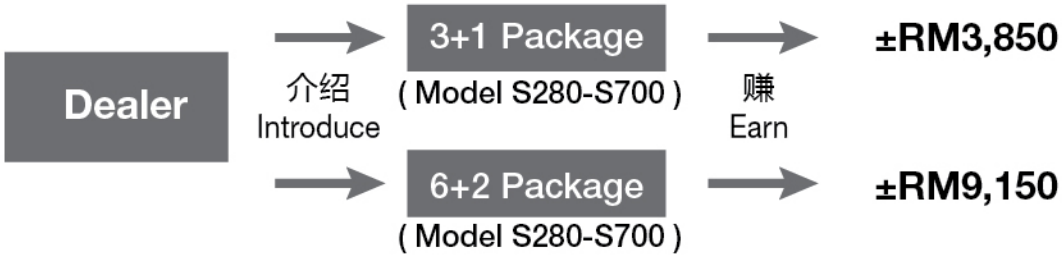
Example : Introduce 1 unit S700

Example : Model S700



Become Qualifier
Personal sales 3 units + 3 direct VIP 3 unit per group (total 12 units)

核准经销商
一个月个人销售3台及3组VIP直系组织销售各3台。(共12台)

*Example

Model	S700	S330	Young 7
Group Sales	RM91,080	RM52,680	RM95,400
Monthly Income	±RM20,339	±RM11,472	±RM14,893

WHOLE SALES BONUS
批发奖金

17%
on pts

编号 NO.	阶级 LEVEL	条件 TERMS (*一年5次 5 times a year)	%
1	**核准经销商** Qualified Dealer	**个人小组PGPTS 23,000或1 个直系Q.D.小组** Personal group (PGPTS) 23,000 or 1 direct Q.D.	11
2	**督导经销商** Senior Dealer	**个人小组PGPTS 46,000或2个直系Q.D.小组** Personal group (PGPTS) 46,000 or 2 of your direct of downlines become Q.D.	1.5
3	**资深督导经销商** Advisor Dealer	**个人小组PGPTS 69,000 或3个直系Q.D.小组** Personal group (PGPTS) 69,000 or 3 of your direct of downlines become Q.D.	1.5
4	**精英经销商** Elite Dealer	**个人小组PGPTS 115,000 或5个直系Q.D.小组** Personal group (PGPTS) 115,000 or 5 of your direct of downlines become Q.D.	1.5
5	**执行经销商** Executive Dealer	**个人小组PGPTS 207,000 或9个直系Q.D.小组** Personal group (PGPTS) 207,000 or 9 of your direct of downlines become Q.D.	1.5
6	**专业经销商** Professor Dealer	**个人小组PGPTS 276,000 或12个直系Q.D.小组** Personal group (PGPTS) 276,000 or 12 of your direct of downlines become Q.D.	-

永久世袭-个人每年业绩累积至少3,900PTS以上（包括介绍直系新进的VIP Patron）
* 需符合条款

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QUALIFIED DEALER
核准经销商

50%
on pts

- Qualified dealer are compulsory to attend seminar
- At the same time introduce 6 VIPs
- Required to achieve 5 times of personal **PGPPTS 23,000** above in a calendar year
- Qualified dealer enjoy an annual bonus of 1%
- Enjoying the rewards of travel (subject to conditions)

- 必需出席核准经销商研讨会
- 同时介绍6位直系VIP
- 一年内达到5次个人小组**PGPTS 23,000**以上
- 可享有合格核准经销商年终花红1%
- 可享有旅游奖励（需符合条规）

Qualified Dealer Award

Example 例子：

个人小组 Personal Group **PGPTS 23,000**

QUALIFIED DEALER 核准经销商

VIP | VIP | VIP | VIP | VIP | VIP

OR

QUALIFIED DEALER PGPTS 23,000以上

Develop 培养

11% MSB

1个Q.D. (23,000PTS) **X** WHOLE SALES BONUS 11% **=** RM2,530

* Per Annual 一年收入= **±RM120,000**

SENIOR DEALER (SD)
督导经销商

1.5%

Until Your Qualified Dealer Become Senior Dealer & Above
直到您的合格经销商升级成为督导经销商或以上

Senior Dealer Award

S.D. (23k PTS)

Q.D. (23k PTS) | Q.D. (23k PTS)

S.D. 1.5% (RM345) | Q.D. (23k PTS)

S.D. (23k PTS)

Q.D. | Q.D.

* Personal Group 个人小组

- Sales Bonus - 5%
- Handling Allowance 10% - 20%
- Dealer Bonus - 38%

奖金大约 RM5000-RM12,000

*合格经销商奖金:	*督导经销商奖金:
(2 X PTS 23,000) X 11% =RM5,060	(5 X PTS 23,000) X 1.5% =RM1,725

如果两组同样PTS:
RM1,725 X 2 = RM3,450

一个月收入 Per Month **±RM20,000**
一年收入 Per Annual **±RM240,000**

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资深督导经销商
ADVISOR DEALER (AD)

AD 1.5% + SD 1.5%

一年收入 INCOME PER ANNUAL=±RM360,000

Advisor Dealer Award

精英经销商
ELITE DEALER (ED)

ED 1.5% + AD 1.5%

+ SD 1.5%

一年收入 INCOME PER ANNUAL=±RM720,000

Elite Dealer Award

执行经销商
EXECUTIVE DEALER (EXD)

EXD 1.5% + ED 1.5%

+ AD 1.5% + SD 1.5%

一年收入 INCOME PER ANNUAL=±RM2,000,000

Executive Dealer Award

专业经销商
PROFESSOR DEALER (PD)

PD 1.5% + EXD 1.5% + ED 1.5%

+ AD 1.5% + SD 1.5%

一年收入 INCOME PER ANNUAL=±RM5,000,000

Professor Dealer Award

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年终利润共享
YEARLY PROFIT SHARING

3.5%

旅游奖励
TRAVEL INCENTIVE

3%

Medan, Indonesia

Taiwan

Korea

Bandung, Indonesia

备注： 没有注明度假胜地
Note : No vacation spot is set

Outlet Award

西马首家专卖店
1st Outlet in West Malaysia
Jalan Ipoh Batu 5

10%
订购利润
Order Profit

东马首家专卖店
1st Outlet in East Malaysia (2018)
City Mall 1st Floor
Kota Kinabalu, Sabah

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